

Comparisons of Job Characteristics

Focus Occupation: Insurance Appraisers, Auto Damage (13-1032)

Associated Occupation: Insurance Sales Agents (41-3021)

[Compare Knowledge](#)

[Compare Skills](#)

[Compare Abilities](#)

[Compare Detailed Work Activities](#)

[Compare Tools and Technologies](#)

<<	Focus occupation element is much lower
<	Focus occupation element is lower
0	Focus occupation element is at a similar level
>	Focus occupation element is at a higher level
>>	Focus occupation element is at a much higher level

Knowledge

Similarity of Focus Occupation to Associated Occupation: 65

Focus Occupation: Insurance Appraisers, Auto Damage (13-1032)

Associated Occupation: Insurance Sales Agents (41-3021)

Associated Occupation's Key Knowledge Elements	Average Rating, All Occupations	Associated Occupation's Rating	Focus Occupation's Rating	Evaluation of Focus Occupation	
Customer and Personal Service	11.3	20.5	17.6	<	Expanded education and/or training may be required
Sales and Marketing	5.2	18.4	4.8	<<	Extensive education and/or training may be required
Clerical	7.3	13.3	7.1	<<	Extensive education and/or training may be required
Economics and Accounting	4.4	11.6	4.8	<<	Extensive education and/or training may be required

The maximum possible rating is 25.

Source: Alaska Department of Labor and Workforce Development, Research and Analysis Section analysis of O*NET (Occupation Information Network) data.

Skills

Similarity of Focus Occupation to Associated Occupation: 93

Focus Occupation: Insurance Appraisers, Auto Damage (13-1032)

Associated Occupation: Insurance Sales Agents (41-3021)

Associated Occupation's Key Skills Elements	Average Rating, All Occupations	Associated Occupation's Rating	Focus Occupation's Rating	Evaluation of Focus Occupation	
Active Listening	11.0	14.0	12.3	<	A higher skill level may be required
Persuasion	7.4	11.5	7.3	<<	Extensive development of skills in this area may be required
Service Orientation	7.9	11.5	8.2	<<	Extensive development of skills in this area may be required
Negotiation	6.8	10.5	7.3	<<	Extensive development of skills in this area may be required

The maximum possible rating is 25.

Source: Alaska Department of Labor and Workforce Development, Research and Analysis Section analysis of O*NET (Occupation Information Network) data.

Abilities		Similarity of Focus Occupation to Associated Occupation: 96			
Focus Occupation: Insurance Appraisers, Auto Damage (13-1032) Associated Occupation: Insurance Sales Agents (41-3021)					
Associated Occupation's Key Abilities Elements	Average Rating, All Occupations	Associated Occupation's Rating	Focus Occupation's Rating	Evaluation of Focus Occupation	
Oral Comprehension	12.5	14.3	13.9	0	Current ability level may be sufficient
Oral Expression	12.4	14.3	14.7	0	Current ability level may be sufficient
Written Comprehension	11.0	14.3	13.5	0	Current ability level may be sufficient
Written Expression	9.8	12.9	12.6	0	Current ability level may be sufficient
Speech Clarity	10.2	11.8	10.3	<	Some improvement in abilities may be required
Speech Recognition	9.9	11.4	10.1	<	Some improvement in abilities may be required
Mathematical Reasoning	6.3	8.0	6.0	<<	Extensive improvement in abilities may be required
Time Sharing	6.6	7.4	5.2	<<	Extensive improvement in abilities may be required

The maximum possible rating is 25.

Source: Alaska Department of Labor and Workforce Development, Research and Analysis Section analysis of O*NET (Occupation Information Network) data.

Activities that Both Occupations Have in Common		Similarity of Focus Occupation to Associated Occupation: 44
Focus Occupation: Insurance Appraisers, Auto Damage (13-1032) Associated Occupation: Insurance Sales Agents (41-3021)		
Work Activities	Exclusivity of Activity	
Fill out business or government forms	42	

Not all positions in these occupations will necessarily perform all of the listed activities. The exclusivity rating is an indication of how unique the activity is amongst all occupations. The maximum rating is 100. High scores indicate that only a small number of occupations engage in that activity.

Source: Alaska Department of Labor and Workforce Development, Research and Analysis Section analysis of O*NET (Occupation Information Network) data.

Tools and Technologies that Both Occupations Have in Common		Similarity of Focus Occupation to Associated Occupation: n/a
Focus Occupation: Insurance Appraisers, Auto Damage (13-1032) Associated Occupation: Insurance Sales Agents (41-3021)		
Tools and Technologies		Exclusivity
Tools and technology data is unavailable for one or both occupations.		

Not all positions in these occupations will necessarily use all of the listed tools and technologies. The exclusivity rating is an indication of how unique the tool or technology is amongst all occupations. The maximum rating is 100. High scores indicate that only a small number of occupations use that tool or technology.

Source: Alaska Department of Labor and Workforce Development, Research and Analysis Section analysis of O*NET (Occupation Information Network) data.